

## What does REFURBISHED mean?

The terms "**refurbished**" or "**remanufactured**" or "**reconditioned**" are generally used to describe products that have been returned by customers under a 30 day money-back guarantee policy. The majority of these returns are generally **NOT DEFFECTIVE**... more than 95% in some cases ! These products are sent back to the manufacturer, inspected, vigorously tested, components replaced if necessary, and **repackaged**. Warranties can range from 90 days to 3 years. Educated customers that take advantage of these refurbished deals can save anywhere from 20 to 60% or more !

"**Off-Lease**" refurbished products are returned by lessees, usually large corporations, at the end of the lease term. Lease terms can range from 12 to 60 months. These products are sent back to the leasing company, inspected, **fully tested**, components replaced if necessary, and **repackaged**. Warranties can range from 90 days to 3 years. Educated customers that take advantage of these off lease refurbished deals can save anywhere from 40 to 80% or more !

The term "**Pulls**" is used to describe components that are removed from usually new systems that were reconfigured to meet a customers needs. The components were just installed and generally **never even used**. Warranties can range from 90 days to 3 years. Educated customers that take advantage of pulled components can save anywhere from 10 to 40% or more !

The term "**End of Line**" is used to describe products that have been discontinued by a manufacturer. In the computer and electronics industry manufacturers regularly discontinue products, sometimes even several times in a year. These products are **brand new** and have **never been used**. Warranties can range from 90 days to 3 years. Educated customers that take advantage of end of line deals can save